

Dextrans Worldwide Group South East & East Asia

50 Locations - 15 Countries - 1 Network

“Our Aims, Our Hopes, Our Strives – are ONE”

50 Locations, 15 Countries, 1 Network

www.dextransgroup.com



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Dextrans Introduction

“Our playing field”

Dextrans Worldwide is a unique Logistics Solutions Provider operating its network of offices in Singapore, Malaysia, Indonesia, Thailand, Vietnam, Philippines, Hong Kong, China, Korea, Taiwan, Cambodia, New Zealand, Australia and Japan

It offers connectivity for international freight management services in 15 Asian countries with 50 Dextrans owned sites and 350 people. Through these sites it connects to 1200 other service points worldwide through its agencies network. Dextrans Integrated Logistics Management solutions include high-end third party inventory management, procurement and distribution logistics. It integrates its solutions and service offers through strong technology that allows visibility and information exchange between multiple parties along the supply chain.



Dextrans Worldwide Group

EMPLOYEES CREED

RICE is a staple diet of the Asian people; deeply entrenched within the social fabric of its rich culture. Dextrans Worldwide, an Asian based organization, functioning within the logistics arena with the bulk of our human resources born, bred and rooted in this ancient civilization, take pride in embracing the Dextrans employee's creed bearing the acronym RICE.

As proud employees of Dextrans, we will exercise due care in our overall habits and performance, giving utmost attention in RESPECTING each of our colleague's views and opinions.

In this way, we expect then as a family to strengthen our unity internally so as to INTEGRATE well and establish a mighty team to compete expeditiously and provide innovative solutions to our clients.

We are motivated to build a strong and loving COMMUNITY where we look forward to make each other successful so that as one we can together win the challenges of the day.

With our extremely infectious desire to consistently work and cooperate well as a group called by a common purpose, we expect to win big as a united Dextrans family - this would then be our call to EXCELLENCE in all that we do.

Dextrans Worldwide Group Organization Structure



MILESTONE

2003

Company incorporated with 2 staffs

2005

Doubled the annual revenue with 38 staff in Asia offices includes Hong Kong, Singapore, Malaysia, Indonesia and Thailand.

2007

Started new offices in Shanghai, Beijing and Vietnam with revenue \$36 million and develop new procurement logistics arm.

2009

Group operations expands into Korea and Cambodia. Also, Officially launch our Project Logistics niche for Oil & Gas, Power generation.

2011

Rollout common freight software and then central banking features. Reported group revenues of \$53 million.

2004

Achieved an annual revenue of \$4 million with 6 staff & 2 offices in Singapore & Hong Kong

2006

Doubled the annual revenue by penetrated key growth market in China, Shenzhen, and Dongguan as well as the EMS market. Set up 3 warehouse to handle VMI support for US move in Southern China.

2008

Dextrans Group operates in 16 sites across 7 countries in Asia with 180 staff with \$45 million revenues.

2010

Group staff strength now exceeds 190 people operating in 18 sites. Also employed key Project Logistics Director for the Group to strengthen our Project handling capability. Dextrans has rollout of China second tier cities plans for freight management by develop distribution and strengthen logistics capabilities in China.

MILESTONE

2012

Set up Track & Trace features for the group and centralize consolidated invoicing/payment settlement features. Officially launched DexTrak and DexSettle.

2014

Dextrans makes major inroads into Projects Heavylift Forwarding with end to end solutions with major clients in long term contracts in Korea, Singapore and China.

2016

Airfreight volumes starts to show spark in growth with key recruitments in Singapore, Taiwan, China.

2018

Integration of Financial, Treasury, Audit, Human Resources functions under Dextrans Group HQ Shared Services. Shared functions allow for better utilization of resources through common usage of information and better central planning

2020

Roll out Dextrans Group Operations Global common data base platform to facilitate better integration and easier exchange of information. Our Track & Trace visibility and information feature through DexTRAK is enhanced. Migration of Group Communication software to MS365.

2013

Dextrans operates in 10 countries, 25 cities over 250 employees, generating more than 100,000 FCL annually. Dextrans Group begins to WIN big with key major accounts in Oil & Gas and Renewable Energy sectors.

2015

Dextrans set up Heavylift & Breakbulk chartering at Corporate level for both aircraft and vessel negotiation functions.

2017

Dextrans Group formulates 4 key focused strategies for development as revamped objectives in new phase of growth is to build depth;

- a. Projects Forwarding & Heavylift
- b. China Centric – ASEAN Focus
- c. North America Tradelane

2019

Focus Intra-Asia was launched with the objective of adding 20-25 direct sales personnel across Dextrans Asian operating sites.

2021

Dextrans embarks and builds on a unique value chain program throughvertically integrating procurement and distribution functions into its logistics services throughout all its Asia networks locations. Coupled with value created and solutions along the whole chain, this heightens its value proposition. Additionally Dextrans sets in motion its IT Business Solutions Design team at corporate HQ



dextrans
Worldwide
Integrating the Asian Frontier

Dextrans Worldwide Group Our DNA

Vision Driven Organization

“Our Aims, Our Hopes, Our Strives –

Strategic Vision

“To become the Premier integrated supply chain solutions provider catering to the needs of Multi-National Customers through our operating centers Strategically located in ASIA”

VISION

Setting the industry standards
in supply chain solutions -
becoming a “thought leader” in SCM
in Asia - where our ideas
influences the business

Integrated **Service** Provider



Integrated **Solution** Provider

“Our Aims, Our Hopes, Our Strives –

Dextrans Portfolio of Solutions & Services



Supply Chain & Logistics management

- Procurement Logistics
- Inventory Management
- Distribution Logistics

Connectivity – Air freight

- Multiple consolidation scheduling, consolidation hubs, dangerous cargo management

Connectivity – Sea freight

- LCL consolidation, FCL packing & movement, trans-loading activities, consolidation hubs, buyer's consolidation

Project Logistics

- Energy and Infrastructure Logistics

Project Vertical

PROJECTS & HEAVY LIFT FORWARDING

Dextrans Group operations in Projects Logistic encompasses Heavylift Forwarding operations and Out-of-Gauge moves for capital projects, Oil & Gas projects and Marines and offshore service. Additionally, our strengths in the Infrastructure and Power sectors further solidifies our position as a leading player in this segment.

As project manager or expert consultants, we handle logistic planning at all stages of the projects cycle from site selection to pre_FEED, FEED and final execution. we develop route plans, cost-modeling and projects Support tools vital to customers with complex movements that require careful staging sequencing and coordination. Relying on our Dextrans comprehensive network in over 1200 site operations and connections, our professional handles the imports and exports procedural requirements and compliances expeditiously.



Marine & Offshore Verticals

Asia is the leading global marine and offshore engineering market. with equipment coming through and vice versa from various parts of the world, efficiencies and competencies in supply chain management are extremely critical to ensure on time delivery, be it for project completion or for urgent requisition of parts.

Dextrans integrated Logistics Management solutions include high end third part inventory management, demand planning capabilities, procurement management and distribution logistics. In integrated its service and solutions through strong technology that allows visibility and information exchange between multiple parties along the supply chain. Coupled with our strong distribution network in the region, we are able to cater to regular shipment and last minute order.

Our service to the Marine and Offshore logistics include all modes of conveyance from regular seafreight, airfreight, to heavy and oversized cargoes, as well as special chartering operations.



Oil and Gas Verticals

OIL & GAS LOGISTICS

Dextrans Group (Oil & Gas) Logistics tapping on its 28 wholly owned offices in the East Asia region and its worldwide extensive footprint of 1200 agency partnership have been helping our many customers build a logistics and organizational structure to support onshore and offshore activities. With interest in the fast paced growth of the Asian economies, Dextrans expertise in the geo-political, economic and social environment adds credence to an oilfield's development has its particular focus, hence Dextrans Group's efforts has been tailored towards helping the mid steam providers to meet its logistics obligations to its E&P customers.

As a knowledge based company, we firmly believe that the key to success is out talented and competent team of employees. Each individual in Dextrans is a brand ambassador – responsible for upholding the values of our organization which is integrity and diversity. Whether your procurement sources are from Houston, Calgary, Aberdeen, Oslo, Singapore to on-sites in Vietnam, Indonesia, China, Malaysia, Philippines, Dextrans is ready to support.

Dextrans have proven ability and know how to work with the industry's vendor base, awareness of regulations, cut-off times and pre-shipment checks to ensure fitness for purpose.

Dextrans provide unique supply chain solutions and logistics services that helps our mid stream customers to support their upstream and downstream customers. Integrated with its already established Project Logistics division, we can tap on the expertise and resources of our associates.

SUPPLY CHAIN INTEGRATION & LOGISTICS SOLUTIONS PROVIDER

In the new era of oilfield discoveries and increasing complexities of exploration, production and development, logistics integration has become even more dominantly paramount to the efficiency of managing the whole spectrum of E&P supply chain.

In light of these upstream demands, the need to manage the supply information needs to be visible, lead times are adhered to, deliveries are fulfilled become ever more critical.

The dynamic nature of oil & gas demands the mobilization of resource at very short notice anywhere in the world. This can only be met by using intelligent solutions, new technologies and fulfilment matrix. Coupled with a volatile environment, oil & gas logistics requires a variety of solutions customised around the unique needs of our clients.



Infrastructure Verticals

Infrastructure is critical to improving connectivity and promoting sustainable growth among the Asia Pacific economies and there lies immense opportunities in infrastructure development in Asia Pacific economies.

The Asian Infrastructure Investment Bank (AIIB), has been set up to focus on the development of infrastructure and other productive sectors in Asia, including energy and power, transportation and telecommunications, rural infrastructure and agricultural development, water supply and sanitation, environmental protection, urban development and logistics, etc.

Dextrans, tapping on its 25 wholly owned offices in the East Asia region, is well poised to handle the influx of such projects in the coming years. With highly knowledgeable skilled specialists in 10 countries speaking no less than 12 different national languages and 38 Asian dialects, we are able to integrate cross cultural complexities and localise our operations as much as the local needs as it operates within the global trading ecosystem.



Energy (Power Generation) Verticals

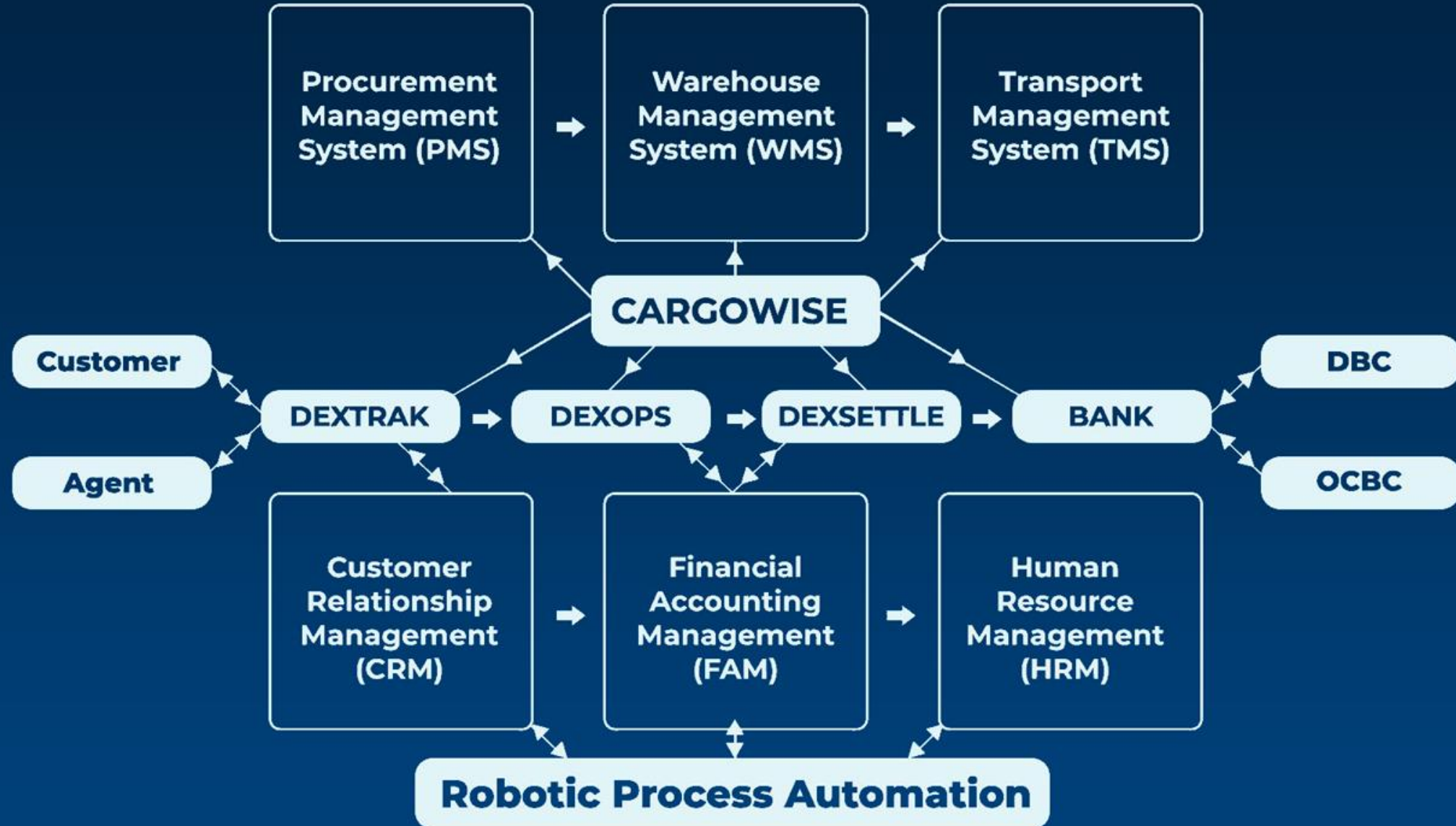
Whether it's a power station, often referred to as a generating station, power plant, powerhouse or generating plant, Dextrans has the proven skilled resources to move an industrial facility for the generation of electric power. We understand the industry, whether its just power stations containing one or more generators, a rotating machine that convert mechanical power into electrical power. Depending on the complexity and its mechanics, we will undertake to provide professional first hand advise after a field survey is done.

As a natural extension of our upstream industry specialization knowledge in oil & gas and mining, we understand the downstream value chain of how fossil fuels are processed to generate electricity. We have the capability and capacity to transport the rotor of a steam or gas turbine to organizing large quantities of generator sets used to power the initial phase of the building of a plant.

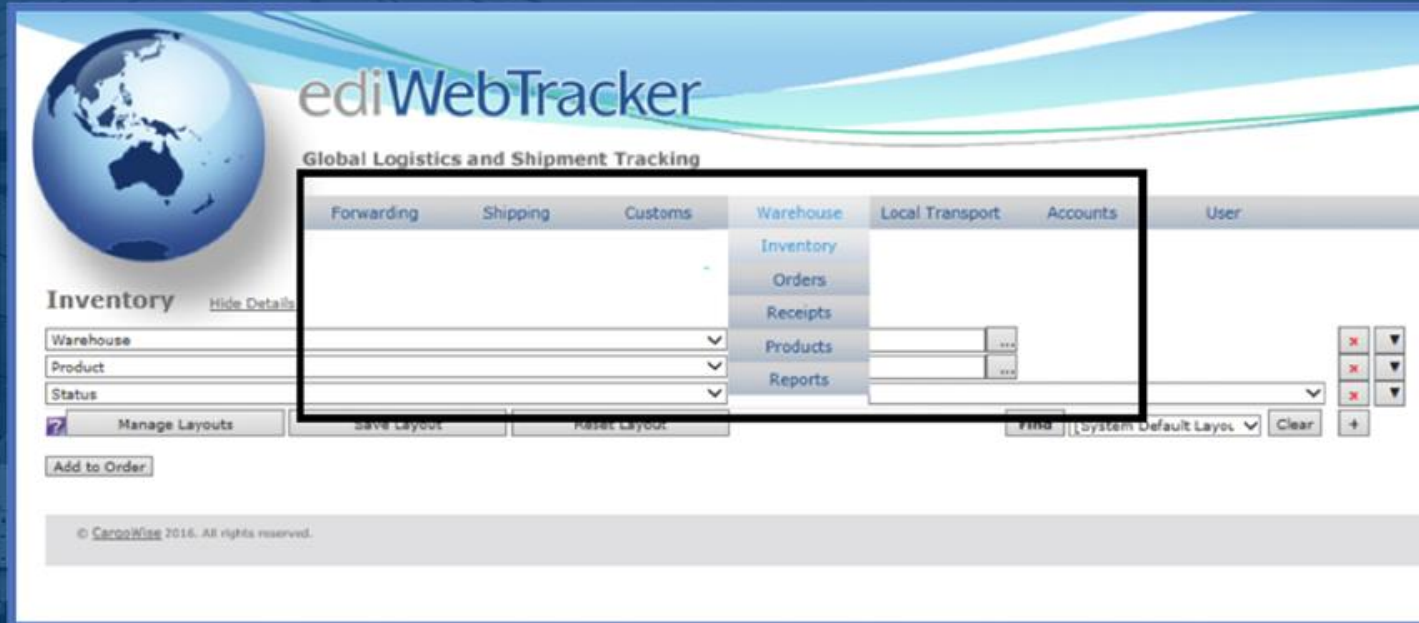
With the advent of environmental concerns and growth of renewable solar and wind energy usage, Dextrans is moving more windmills from our suppliers especially from Tianjin and Qingdao to many parts of the world. Winds turbines are mainly transported from our European suppliers to our customers in Asia, Middle East and Africa. The complexity of handling such odd size equipment heighten its challenges in international as well as cross border land transportation. We look into the full logistics chain from end to end and envisage where the possible issues may arise. In finality, a full scope of work to be done will be presented for further assessment by our clients.



DexTrans Info - Infrastructure



Info - Tech dexTRAK



- 2) dexTRAK** - Allows shared information to be made available for internal and external usage so as to provide maximum visibility of documentation processes and physical cargo flow along the logistics pipeline. dexTRAK is highly secured in its enhancement towards connection to mobile applications so as to ensure smooth and reliable end to end information flow. dexTRAK is capable of extraction information from upstream order management right to shipment execution so as to allow better logistical planning for the end user.

Info Tech - DexSettle

DexTrans Group Asia offices operating in 10 countries, 25 locations, 350 logistics professionals offer the easy Multi Country Central accounting settlement with our agency partners, we offer under this platform

Consolidated settlement with Dextrans Group HQ
No more multiple laborious country to country settlement

Currency denominated in only USDollar
no more any need for multiple currencies.

Banking transfer fees tremendous savings on multiple banking and transfer fees

Cut off all deadline for invoices validation

Disputes channel single arbitration where required

2) dexSETTLE - a state of the art accounting and financial netting systems that auto calculates the position of every individual itemized accounting payable and receivable of vendors, agents and customers on real time basis. Information provided in dexSETTLE Allows accounting settlements to be concise into a single amount with all companies so as to minimize banking transactional cost. it is an efficient and effective method to better allow control and manage internal funds utilization, financial risk exposure and increase business volumes with our business partners. ensures that financial management becomes a revenue generator instead of merely a cost component

Central Accounting Staff

DexTrans office with agent
10 countries, 1 transaction

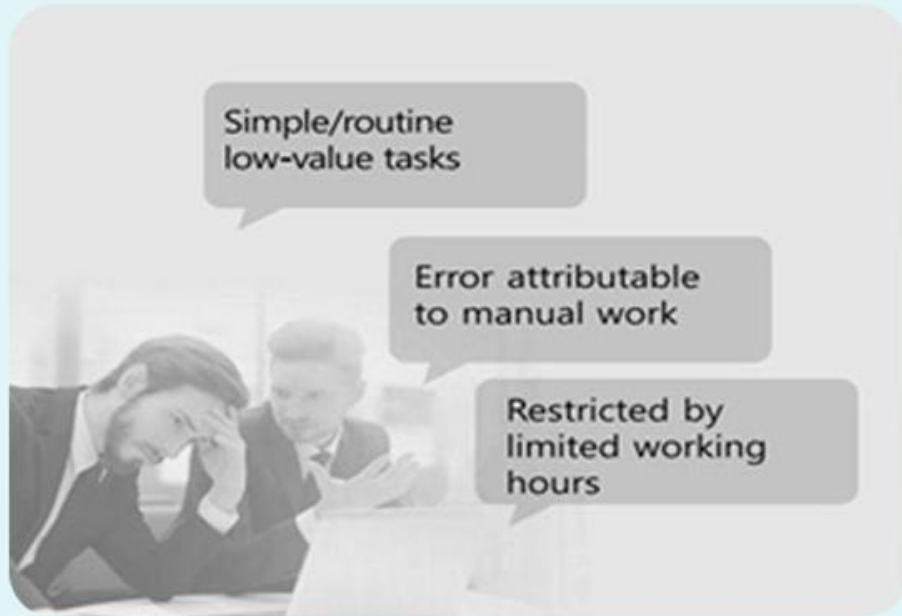


1 Transaction x 50 x 12 = \$600

Dextrans Robotics Process Automation

Concept of RPA (Robotic Process Automation)

Simple/repetitive tasks by humans →



Work Process Automation by RPA



Software Robot

- ✓ Performs tasks on PC by mimicking users' tasks and action
- ✓ Automates work processes with repetitive, pre-defined rules

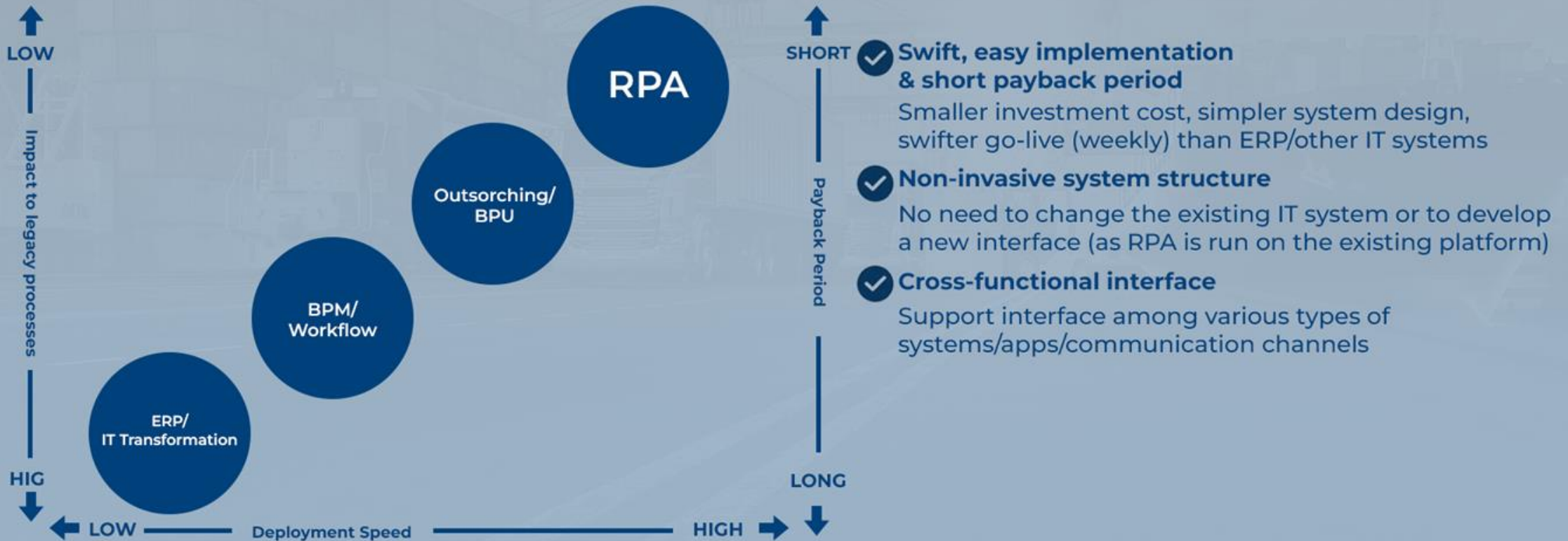
Less simple work,
Focus on higher value work

Automation
Reduces Error,
improves quality

24/7 Uninterrupted
Operation

Dextrans Robotics Process Automation

Characteristics of RPA (Robotic Process Automation)



Dextrans CRM



Streamline Process

Designed Specifically for logistics service provider , our CRM is tightly integrated throughout the customer lifecycle , from prospect, to sale to comission



Grow your bussiness faster

Data collected during the sales process is immediately available, so you can turn a quote into a booking the moment a customer says yes.



Make insight driven decision

Track sales expectation against revenue and freight movement, with analytics that show when business relationship is doing well or needs your attention.

Dextrans WorldWide Group

our UNIQUE VALUE PROPOSITION ???

- Quick switch on period
- Integrated SCM systems with real-time visibility
- Logistics consulting specialist at site
- Final Mile vendor flexibility
- Operating in high demand segment
- Operating in 10 Asian countries

Our Project Portfolio



Drill Rigs



Cowl Engine



Dump Trucks



Transformer



Drill Rig



Crawler Crane

[Watch More →](#)

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Thank You

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